

Association of the region's leading HVACR manufactures

The Role of Retrofitting for Sustainability Targets

Why we cannot ignore the energy performance of our existing buildings



What is our city challenge

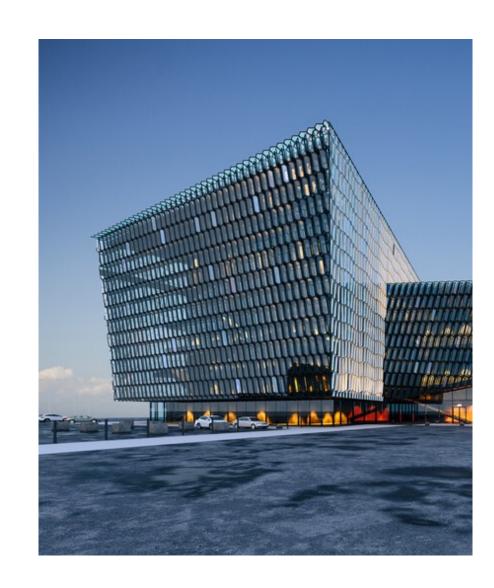
- 45% of all green house gasses in our cities come from buildings
- On average 50% of a buildings operational carbon footprint is from heating and cooling systems
- More than 70% of all buildings in operation do not comply with current energy codes
- 90% of all buildings in operation today will still be in use by 2050
- If we teardown the buildings and build new, it typically takes 30 years to pay back the carbon debt from construction for a net zero building





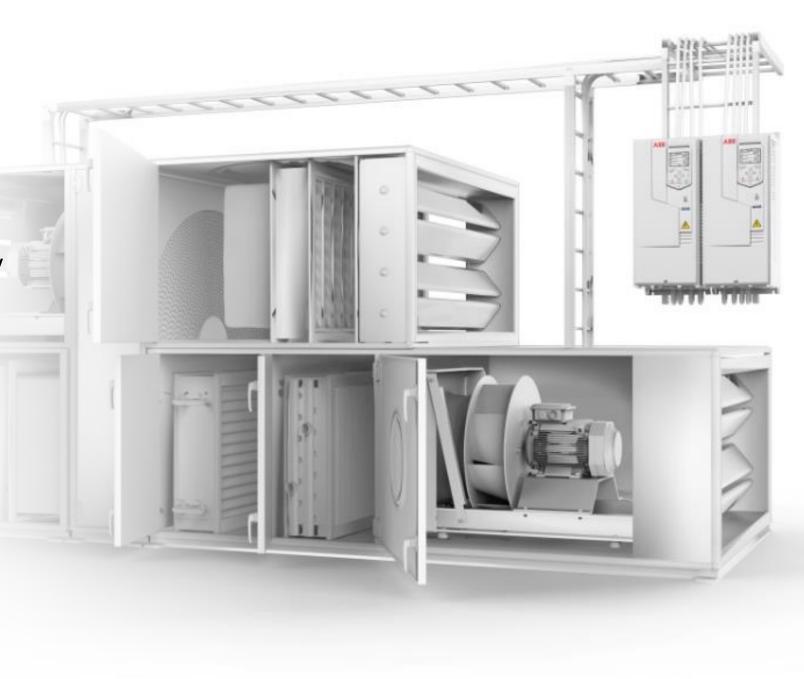
Why is it so hard to get it right

- If someone else pays the bills, facility managers do not need to invest in energy savings
- Property owners are motivated by tenant retention and lease renewal, not by energy savings
- Tenant retention and lease renewal tied to supporting work requirements and comfort
- Most sustainable solutions often have a higher upfront investment, so incentives are needed
- Operations costs and sustainability takes lower priority than addressing worker needs



There are simple solutions available

- Applying variable speed on pumps and fans save 40% energy
- Changing motors from IE1 to IE4 reduces motor losses by 49%
- Adding energy monitoring saves 10% energy
- Modern building management systems save 15% energy
- Keep a focus on solutions, which can be repaired and upgraded, as technologies improve

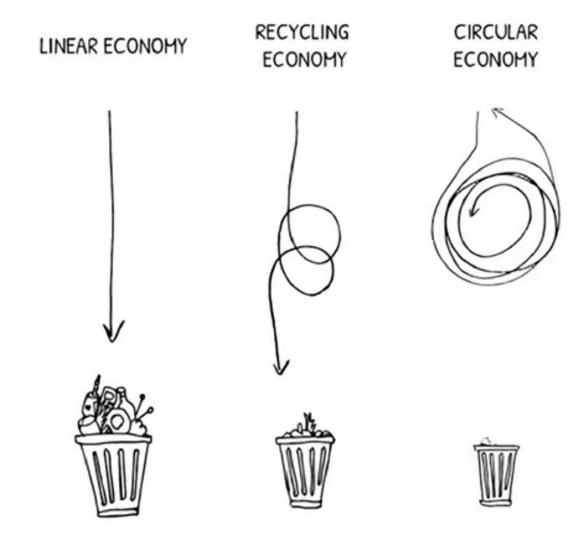






Reuse and recycle

- With no focus we just waste materials
- With recycling we recover some or most materials
- With reuse, we avoid scrap and re-manufacturing



Retrofitting summary

- 90% of all existing buildings will stay in operation
- It takes 30 years to pay back the carbon debt of new build
- Without retrofitting cities cannot reach climate goals
- Just adding drives, motors and controls can save up to 50% energy
- Regulatory requirements and financial incentives needed

